

Department of Housing & Community Development Post Office Box 490—Station 22 Gainesville, FL 32627-0490 Ph. (352) 393-8565 wachteljs@gainesvillefl.gov

## Request for 2025 Affordable Housing Development Grant

#### **APPLICATION**

#### **Instructions**

- 1. If you have any questions, contact Neighborhood Planning Coordinator John Wachtel, at (352) 393-8565, or by email at wachteljs@gainesvillefl.gov.
- 2. Applications must be submitted and received by 9:00 a.m. (local time), Monday, February 10, 2025. Late applications will not be accepted.
- 3. Applications will be accepted only by email in the form of full color PDFs to wachteljs@gainesvillefl.gov. The City WILL NOT accept applications submitted late, by mail, or by FAX.
- 4. All signatures within an application packet must be in <u>blue ink</u>; and <u>all attachments must be</u> titled and labeled.
- 5. Applications must include a PowerPoint Presentation, using the template provided on the City's Housing and Community Development Website.
- 6. Applicants for this grant must complete and submit the Project Summary JotForm which can be accessed by clicking on the following link: <a href="https://form.jotform.com/243655068016154">https://form.jotform.com/243655068016154</a>
- 7. Applicants for this grant <u>may be required</u> to present the project, either virtually or in-person.
- 8. Applicants are advised to review the Gainesville SHIP Local Housing Assistance Plan (LHAP) <a href="https://www.gainesvillefl.gov/files/assets/public/v/1/housing-amp-community-development/documents/city-of-gainesville-2023-2026-lhap-final.pdf">https://www.gainesvillefl.gov/files/assets/public/v/1/housing-amp-community-development/documents/city-of-gainesville-2023-2026-lhap-final.pdf</a> before completing the application process. Strategies C and F of Section II are particularly applicable.
- 9. Funding awards may be subject to approval by the City Commission and are based on funding availability.
- 10. The City reserves the right to reject any and all applications.

#### **Organization/Business Information**

1) Organization/Business Name: Ironwood Associates, Ltd. Organization/Business Address (City, State, Zip): Gainesville, FL, 32609 2) Type of Organization/Business: For Profit Non-Profit Gov. Agency 3) **Incorporation Date (Month and Year):** 02/2003 4) Estimated Budget for Current Fiscal Year: \$1,700,000 5) Number of Staff Employed (full time equivalents): 5 **6**) 7) Years of Affordable Housing Development Experience: 28 for Principal Organization/Business Contact Person and Title: Ed Jennings, Jr./Vice 8) Email Address: Repjennings@aim,com **Telephone**: 252-284-0774 9) **Development Project Information** 1. Project Name: Eden Park at Ironwood 2. Project Location/Address: 1330 NE 39th Avenue, 3. Project size in acres: 10 4. Total number of units: 104 5. Describe the project in detail (use number of units, not percentages). Attach additional sheets if necessary. What is the mix of affordable and market rate units? What is the mix of single-family and multiple-family units? What is the mix of rental and for-sale units? What are the building heights, in stories? See Attached 6. How long is the Affordability Period and how will it be enforced? (NOTE: must be at least 10 years for ownership units, and at least 15 years for rental units 60 years 7. Have you completed a First Step Meeting with the City's Department of Sustainable **Development?** Yes, comments attached Scheduled for 02/20/2025

(First Step Meeting must be completed before final approval of grant request)

#### **Project Funding Information**

#### **Important Notes:**

- City funding for this grant is provided only as reimbursement.
- SHIP funding for this grant must be expended by certain dates. See Exhibit B of the City's LHAP.
- Maximum funding is \$25,000 per affordable rental unit.
- Maximum funding is \$50,000 per affordable single-family unit for first-time homebuyers.
- 1) Total Project Costs: \$1,997,000.00
- 2) Total City Funding Requested:\$1,600,000

How much, on a per unit basis, for rental units? \$15,385 How much, on a per unit basis, for single-family first-time homebuyer units?

3) Total Project Funding Sources:

Funding Source	Amount
City funds for Affordable Rental Housing	
City funds for Affordable SF 1st Time Homebuyer Housing	
See Attached	
TOTAL	

(Please list all funding sources--must equal total project costs listed #1 above)

4) What happens to this project if the City does not fund it, or funds it at a level lower than requested? See Template

#### **DISCLOSURE OF POTENTIAL CONFLICTS OF INTEREST**

	ganization or members of their immediate families, or will be involved with conducting this project and are:
<ul> <li>a) Employees of, or related to employees of, the</li> <li>b) Members of, or related to Members of the</li> <li>c) Beneficiaries of the program for which fun of goods or services?</li> </ul>	·
existence of a potential conflict of interest doe but the existence of an undisclosed conflict ma	please attach a full explanation to the Application. The s not necessarily make the project ineligible for funding ay result in the termination of any funding awarded. The d by an authorized organization representative.
City of Gainesville to undertake the necessary action	the above information is true and correct. I authorize ns to verify the information supplied. Further, I give ceive information from my agents, financial institutions of
d Jennings, Jr. Signature of Applicant	02/10/2025
Signature of Applicant	Date
Ed Jennings, Jr., VP of GP	02/10/2025
Print Name of Applicant and Title	Date

U.S.C. TITLE 18 SEC. 1001 PROVIDES THAT: Whoever in any manner within the jurisdiction of any agency of the United States knowingly and willingly falsifies...or makes false, fictitious or fraudulent statements or representations, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry shall be fined not more than \$10,000 or imprisoned not more than five (5) years.

### **ATTACHMENTS**

### **Mandatory Items for Application Review**

	Item	Included in Application
A.	Detailed narrative of proposed project.	X
В.	Documentation to support property ownership or site control (i.e. Warranty Deed, Trust Deed or Letter of Intent to Acquire Property).	x
C.	Alachua County Tax Collector's receipt for most recent taxes paid on proposed projects.	x
D.	Map of the proposed development area.	X
Ε.	Development costs plan.	X
F.	Site Plan.	X
G.	Preliminary drawings of elevations and floorplans.	X
Н.	Development timeline for the project.	X
I.	Project rent limits and/or sale prices.	X
J.	A copy of the Applicant's most recent audit and/or certified financial statement.	x
K.	Copies of commitment and support letters from financial institutions and partnering organizations.	
L.	Summary of how the project will be marketed, how the project will find tenants/homebuyers, and how the project will reach out to the local community.	x
M.	A list of paid staff (full and/or part time) that will have responsibility for the proposed project including job titles, summary of housing development experience, and summary of project duties.	X
N.	A list of all housing developments completed since 2014.	
0.	If applicable, up to 5 references from Local Governments that provided the Applicant with funding for housing developments that have been completed.	X

#### Project Narrative and Description for Eden Park at Ironwood

Eden Park at Ironwood was developed/opened in 2003/2004 as the 104 unit Phase 2 of Lewis Place at Ironwood (its neighbor to the East). It was originally financed with local Alachua County Private Activity Bonds, 4% LIHTC, and a SAIL loan. It was only the 2nd multi-family project to use this funding method in Alachua County history, It boasts 64-3BR/2BA and 40 2BR/2BA units. At its inception, all the units were provided with a free computer and free internet for the 1st year. Like Lewis Place it provided the amenity of onsite childcare. All these amenities are located on an existing RTS bus route, near retail/employment hubs/centers. It has successfully completed its initial 15 year LIHTC period. It delivered all of its LIHTC's in a timely fashion, while receiving full compliance designation annually for the past 20 years, by Florida Housing's agent-Seltzer management-They are available upon request. This 2 decades old project has inspired 2 new charter schools to be built next door and added to he rooftops needed to make NE 39th Avenue a more vibrant place to live work, and play. The initial development was based on 100% of the units/tenants at 60% AMI.

Unlike many other affordable housing developments, we want not only to preserve the affordability of the units for the next generation, but modernize and make them more sustainable. We also want to target our most needy neighbors for housing insecurity, while giving them unique amenities that Eden Park has pioneered throughout the Gainesville community. Starting with Housing insecurity, we applied for and garnered a 25% PBV contract with Gainesville Housing Authority. We were among the 1st ever to receive this award from GHA-See attached. This will allow up to 26 of our most needy families-living below 40-50% AMI to live more secure, by limiting their monthly housing expense based on their income. As a result, we will be setting aside 40% of our units –42 in total for Very Low Income families at 40%AMI and increased additional 40% of units-42 @ 80AMI! No other exiting LIHTC property has this deep a set a side!

Additionally, we have taken the childcare amenity to the next level by contracting with Episcopal Children's Services to provide free HeadStart services to the community with Eden Park residents, receiving 1st priority.

Finally, we are doubling down on our commitment to Sustainability by deploying all New Energy Star appliances, while implementing a new low energy 30-year roof system that will diminish energy usage and harden the asset to protect the residents during Florida's hurricane/natural disaster seasons that are more prevalent due to global warming than ever before. ALL OF THESE PROJECTS ALLOW US TO MEET TO OF THE GOALS IN THE LHAP AND AHAC PLAN:

- 1. More energy efficiency,
- 2. Target Workforce Housing i.e. Teachers
- 3. More Mixed income housing on the Eastside
- 4. More units set aside for Low Income

If this rehabilitation is fully funded, we are already in talks with public/non-profit players to create a 1st in Florida, and possibly in the country Solar panel fully self-sustaining energy efficient development.

We are asking for only \$15,384/unit and providing a total of 60 years of set aside. This request is only 60% of what the maximum, \$25,000. The remaining almost 20% of development costs will be provided by the owner/developer.

- Budget attached.

#### Marketing

We plan to market this project as we always have to the local area residents and employers who get tired of having to travel to west Gainesville to have a quality place to live. In addition to this direct marketing, we have established a contract with the largest apartment marketing entity in the world, Apartments.com to let the entire community know what East Gainesville has to offer. And as always, we will continue to market to our most vulnerable citizens at GHA, ACHA, VASH recipients and Secction8.gov.

#### Staffing

Our success has been due to consistent, experienced staff, who hail from and are vested in the community.

- 1. Owner/VP of General Partner:
  - a. Ed Jennings, Jr.-28 years of Affordable Housing Development/Property Management Experience
- 2. Property Manager:
  - a. Gail McCray -38 years of Affordable housing Management experience
- 3. Comptroller:
  - a. Shemedra Thomas-25 years of Affordable Housing Management/Bookkeeping Experience
- 4. Maintenance Supervisor:
  - a. Terry Crawford-Only 3 years of affordable housing experience
- RESUMES Attached

#### **Project Timeline**

Due to this project being a going concern, the full renovation will take approximately One (1) year to complete. The project will proceed with eight (8) units at a time and taking advantage of our existing vacant units as a temporary relocation. We will renovate the current vacant units first and then move eight (8) families at a time in and out of their units. If we need additional space, we will contract with a nearby landlord through a master lease arrangement to expedite the process.

If we are a successful grantee and awards are distributed in May 2025:

- I. August 2025 Grant execution
- II. May Project/Product Mobilization
- III. September 2025-Empty Units Rehab begins along with roof Renovation
- IV. 8 Additional units every 3-4 weeks there after
- V. October 2025-1st 8 Tenants move into hotel apartment or offsite location
- VI. July/August 2026-Project Completion

This Instrument Was Prepared By: Patricia K. Green, Esq. Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A. 150 West Flagler St., Suite 2200 Miami, Florida 33130

Record and Return To: Patricia K. Green, Esq. Stearns Weaver Miller Weissler Alhadeff & Sitterson, P.A. 150 West Flagler St., Suite 2200 Miami, Florida 33130 RECURDED IN OFFICIAL RECORDS

INSTRUMENT # 1936968 7 PGS

2003 MAY 20 10:18 AM BK 2671 PG 1190

J. K. "BUDDY" IRBY

CLERK OF CIRCUIT COURT

ALACHUA COUNTY, FLORIDA

CLERK2 Receipt#140016

Doc Stamp-Mort: Intang. Tax:

0.35



#### **MORTGAGE DEED**

THIS MORTGAGE DEED, executed the / day of May, 2003, by IRONWOOD ASSOCIATES, LTD, a Florida limited partnership, hereinafter called the mortgagor, having an address at 4707 N.W. 53<sup>rd</sup> Avenue, Suite A, Gainesville, FL 32606, in favor of IRONWOOD DEVELOPERS, INC., a Florida corporation, hereinafter called the mortgagee, having its principal place of business at 4707 N.W. 53<sup>rd</sup> Avenue, Suite A, Gainesville, FL 32606 (wherever used herein the terms "mortgagor" and "mortgagee" include all the parties to this instrument and the heirs, legal representatives and assigns of individuals, and the successors and assigns of corporations; and the term "note" includes all the notes herein described if more than one).

WITNESSETH, that for good and valuable consideration, and also in consideration of the aggregate sum named in the promissory note of even date herewith, hereinafter described, the mortgagor hereby grants, bargains, sells, aliens, remises, conveys and confirms unto the mortgagee the following described real property situate in Alachua County, Florida (the "Mortgaged Property"):

#### SEE EXHIBIT "A" ATTACHED HERETO

TO HAVE AND TO HOLD, the same, together with the tenements, hereditaments and appurtenances thereto belonging, and the rents, issues and profits thereof, unto the mortgagee, in fee simple.

AND the mortgagor covenants with the mortgagee that the mortgagor is indefeasibly seized of the Mortgaged Property in fee simple; and that mortgagor has good right and lawful authority to convey the Mortgaged Property as aforesaid; that the mortgagor will make such further assurances to perfect the fee simple title to the Mortgaged Property in the mortgagee as may reasonably be required; that the mortgagor hereby fully warrants the title to the Mortgaged Property and will defend the same against the lawful claims of all persons whomsoever; and that the Mortgaged Property is free and clear of all encumbrances except those of record.

**PROVIDED ALWAYS,** that if said mortgagor shall pay unto said mortgagee the certain promissory note hereinafter substantially copied or identified, to-wit:

#### SEE EXHIBIT "B" ATTACHED HERETO

and shall perform, comply with and abide by each and every of the agreements, stipulations, conditions and covenants thereof, and of this mortgage, then this mortgage and the estate hereby created, shall cease, determine and be null and void.

AND the mortgagor hereby further covenants and agrees to pay promptly when due the principal and other sums of money provided for in said note and this mortgage, or either; to pay all and singular the taxes, assessments, levies, liabilities, obligations, and encumbrances of every nature on the Mortgaged Property (subject to any agreement between mortgagor and mortgagee to the contrary); to permit, commit or suffer no waste, impairment or deterioration of the Mortgaged Property at any time; to pay all costs, charges, and expenses, including reasonable lawyer's fees and title searches, reasonably incurred or paid by the mortgagee because of the failure of the mortgagor to promptly and fully comply with the agreements, stipulations, conditions and covenants of said note and this mortgage, or either; to perform, comply with and abide by each and every the agreements, stipulations, conditions and covenants set forth in said note and this mortgage or either. In the event the mortgagor fails to pay when due any tax, assessment or other sum of money payable by virtue of said note and this mortgage, or either, the mortgagor may pay the same, without waiving or affecting the option to foreclose or any other right hereunder, and all such payments shall bear interest from date thereof at the highest lawful rate then allowed by the laws of the State of Florida.

AND the mortgagor hereby covenants that it will not further mortgage or pledge the Mortgaged Property as security for any obligation, nor convey any interest in the Mortgaged Property other than that certain (a) (i) Mortgage, Security Agreement and Assignment of Rents and Leases (Series A-1) dated as of May 1, 2003 between Ironwood Associates, Ltd., as mortgagor, and Alachua County Housing Finance Authority, as issuer, and (ii) Mortgage, Security Agreement and Assignment of Rents and Leases (Series A-2) dated as of May 1, 2003 between Ironwood Associates, Ltd., as mortgagor, and Alachua County Housing Finance Authority, as issuer (collectively, the "Co-First Mortgages"); and (b) Subordinate Mortgage, Security Agreement and Assignment of Rents and Leases dated as of May 1, 2003 between Ironwood Associates, Ltd., as mortgagor, and Midland Capital Corporation, as lender; nor grant any easement interest therein, without the consent of the mortgagee in each case, which consent shall be in the mortgagee's sole discretion. Notwithstanding anything herein to the contrary or in the order of recording, this Mortgage shall be inferior and subordinate to the lien and operation of the Co-First Mortgages.

IF any sum of money herein referred to be not promptly paid within five (5) days next after receipt of notice from mortgagee that same was not paid on the date it shall have been due, or if each and every the agreements, stipulations, conditions and covenants of said note and this mortgage, or either, are not fully performed, complied with and abided by, then the entire sum mentioned in said note, and this mortgage, or the entire balance unpaid thereon, shall forthwith or thereafter, at the option of the mortgagee, become and be due and payable, anything in said note or herein to the contrary notwithstanding. Failure by the mortgagee to exercise any of the rights or options herein provided shall not constitute a waiver of any rights or options under said note or this mortgage accrued or thereafter accruing.

IN ADDITION to the original indebtedness secured hereby, this Mortgage shall secure any loan of money from Mortgagee to Mortgagor made within 20 years from the date hereof. The total amount of such loan or loans may decrease or increase from time to time, but the total unpaid aggregate balance secured by this Mortgage shall not at any time exceed \$1,025,000.00, plus interest thereon, and any disbursements made by Mortgagee for the payment of taxes, insurance, or other liens on the Mortgaged Property, with interest on such disbursements. Mortgagee has no obligation, whatsoever, to make any future advances. Any reference to "Note" in this Mortgage shall be construed to reference any and all promissory note(s) evidencing future advance(s) made pursuant to this Section.

**NOTWITHSTANDING** anything to the contrary contained herein, in the event of a default by the mortgagor hereunder, mortgagee's sole recourse and remedy shall be against the Mortgaged Property and any other collateral, or undertakings now or hereafter pledged or delivered to mortgagee to secure or guarantee any sums due under the note, this mortgage or other agreements, and no deficiency or other money judgment shall be sought or obtained against the mortgagor.

[EXECUTION APPEARS ON NEXT PAGE]

IN WITNESS WHEREOF, the said mortgagor has hereunto signed and sealed these presents the day and year first above written.

Print Name: Per C. Sagli

Print Name: Terrie L. Ream

Signed, sealed and delivered

in the presence of:

IRONWOOD ASSOCIATES, LTD., a Florida limited partnership

By: Ironwood Partners, Inc., a Florida corporation, its sole General Partner

By: Howard K. Wallace, Jr.

President

STATE OF FLORIDA )
SS:

COUNTY OF

The foregoing instrument was acknowledged before me this day of May, 2003, by Howard K. Wallace, Jr., as President of Ironwood Partners, Inc., a Florida corporation, the sole general partner of Ironwood Associates, Ltd., a Florida limited partnership, on behalf of said corporation and as an act of said partnership. He is personally known to me or has produced as identification.

Print or Stamp Name:

Notary Public, State of Florida at Large

Commission No.:

My Commission Expires:

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Terrie L Ream
MY COMMISSION # DD109506 EXPIRES
May 9, 2006
BONDED THEU TROY FAIN INSURANCE INC.

#### EXHIBIT A - LEGAL DESCRIPTION

A portion of Section 21, Township 9 South, Range 20 East, Alachua County, Florida, being more particularly described as follows:

Commence at the Southeast corner of Section 21, Township 9 South, Range 20 East, Alachua County, Florida, and run Thence South 00 degrees 53'38" East, along the East line of Section 28, Township 9 South, Range 20 East, a distance of 13.00 feet, to the centerline of State Road No. 222, (NE 39th Ave. 100' R/W); Thence South 89 degrees 08'12" West, along said centerline 1109.64 feet; Thence North 00 degrees 51'48" West, 50.00 feet, to the North Right of Way line of said State Road No. 222; Thence North 89 degrees 08'12" East, along said Right of Way line, 25.00 feet, to the East boundary of a Florida Department of Transportation Drainage Easement as recorded in Deed Book 371, Page 194, of the Public Records of Alachua County, Florida; Thence North 00 degrees 51'48" West, along said East boundary, 50.70 feet, to a bend on said East boundary, and the Point of Beginning; Thence North 42 degrees 29'48" West, along said East boundary, 425.16 feet; Thence North 12 degrees 29'48" West, leaving said East boundary, 104.31 feet; Thence South 77 degrees 30'12" West, 34.62 feet to the point of curvature of a curve to the right, concave Northeasterly, having a radius of 32.00 feet; Thence along the arc of said curve through a central angle of 61 degrees 58'39" a distance of 34.61 feet (said curve subtended by a chord bearing and distance of North 71 degrees 30'28" West, 32.95 feet) to a point of tangency; Thence North 40 degrees 31'09" West, 124.78 feet to the point of curvature of a curve to the right, concave Southeasterly, having a radius of 32.00 feet; Thence along the arc of said curve through a central angle of 104 degrees 44'55" a distance of 58.50 feet (said curve subtended by a chord bearing and distance of North 11 degrees 51'19" East, 50.69 feet) to a point of compound curvature of a curve to the right, concave Southerly, having a radius of 1280.15 feet; Thence along the arc of said curve through a central angle of 22 degrees 56'15" a distance of 512.49 feet (said curve subtended by a chord bearing and distance of North 75 degrees 41'54" East, 509.07 feet) to a point of compound curvature of a curve to the right, concave Southwesterly, having a radius of 32.00 feet; Thence along the arc of said curve through a central angle of 82 degrees 41'05" a distance of 46.18 feet (said curve subtended by a chord bearing and distance of South 51 degrees 29'26" East, 42.28 feet) to a point of tangency; Thence South 10 degrees 08'54" East, 164.61 feet; Thence North 77 degrees 30'12" East, 131.24 feet; Thence South 00 degrees 28'28" West, 91.47 feet; Thence South 20 degrees 45'52" East, 136.13 feet; Thence South 41 degrees 20'52" East, 138.22 feet; Thence South 51 degrees 55'17" East, 96.39 feet; Thence North 78 degrees 14'22" East, 24.08 feet; Thence North 33 degrees 29'43" East, 29.53 feet; Thence North 89 degrees 08'12" East, 137.39 feet; Thence South 00 degrees 51'48" East, 219.36 feet, to the North Right of Way line of said State Road No. 222; Thence South 89 degrees 08'12" West, along Right of Way line, 587.50 feet, to an intersection with the Southeasterly prolongation of the East boundary of said Drainage Easement (Deed Book 371, Page 194); Thence North 42 degrees 29'48" West, along said prolongation, 67.84 feet to the Point of Beginning.

#### PROMISSORY NOTE

FOR VALUE RECEIVED, the undersigned, IRONWOOD ASSOCIATES, LTD., a Florida limited partnership (the "Borrower"), promises to pay to the order of IRONWOOD DEVELOPERS, INC., a Florida corporation (the "Lender"), at 4707 N.W. 53rd Avenue, Suite A, Gainesville, FL 32606, or at such other place as the Lender may designate in writing, the sum of ONE HUNDRED DOLLARS (\$100.00) (the "Principal").

Interest shall be payable on this Note at a fixed per annum rate equal to six percent (6%) and shall accrue over the term hereof. Upon default in this Note, interest shall be payable on the Principal at the annual rate of eighteen percent (18%).

The entire remaining unpaid Principal shall be due and payable on the 31st day of December, 2034 (the "Maturity Date").

This Note may be prepaid in whole or in part without penalty, at any time.

The Borrower waives demand, protest and notice of maturity, non-payment or protest and all requirements necessary to hold it liable as maker.

The Borrower further agrees to pay all costs of collection, including a reasonable attorney's fee in case any payment of Principal or Interest is not paid as set forth herein, whether suit be brought or not.

Borrower shall not be liable upon the indebtedness under this Note or for the performance of any of the covenants or agreements of Borrower under this Note or any other document governing or pertaining to the payment of this Note, except as and to the extent of the real property (the "Property") described on Exhibit "A" attached to that certain Mortgage of even date herewith from Borrower, as mortgagor therein, in favor of Lender, as mortgagee therein (the "Mortgage"), which Property shall be conveyed to the Lender upon the failure of the Borrower to repay the amount evidenced by this Note, and, except as expressly provided herein, no other property or assets of Borrower or any of its partners shall be available to Lender. In the event of a foreclosure of the Mortgage or reconveyance in lieu of foreclosure, no judgment for any deficiency shall be sought or obtained by Lender against Borrower or any of its partners. Notwithstanding the foregoing, if in the event Borrower shall fail to reconvey the Property to Lender, the foregoing non-recourse provisions shall be inapplicable and other property or assets of Borrower and its partners shall be available to Lender.

THE PROPER FLORIDA DOCUMENTARY STAMP AND INTANGIBLE TAX HAVE BEEN PAID ON THIS NOTE AND EVIDENCE OF SUCH PAYMENT APPEARS ON THE MORTGAGE SECURING THIS NOTE.



IN WITNESS WHEREOF, the Borrower has caused this Promissory Note to be executed as of the \_\_\_\_\_ day of May, 2003.

IRONWOOD ASSOCIATES, LTD., a Florida limited partnership

Ironwood Partners, Inc., a Florida corporation, its sole General By:

Partner

By:

Howard K. Wallace, Jr., President

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INSTRUMENT # 1936968

7 PGS



**ACCOUNT NUMBER** 08159 010 001

#### 2024 PAID REAL ESTATE

#### NOTICE OF AD VALOREM TAXES AND NON-AD VALOREM ASSESSMENTS

PROPERTY ADDRESS	MILLAGE CODE
1300 NE 39TH AVE	3600

IRONWOOD ASSOCIATES LTD PO BOX 5266 GAINESVILLE, FL 32627

**EXEMPTIONS:** AFFORDABLE HOUSING -50%



	AE	VALOREM TAXES			
TAXING AUTHORITY	MILLAGE RATE	ASSESSED VALUE	EXEMPTION(S)	TAXABLE VALUE	TAXES LEVIED
COUNTY GENERAL LIBRARY GENERAL SCHOOL CAP PROJECT SCHOOL DISCRNRY & CN SCHOOL GENERAL SCHOOL VOTED CHILDREN'S TRUST ST JOHNS RIVER WATER MGT DISTR CITY OF GAINESVILLE	7.6180 1.0000 1.5000 0.7480 3.0130 1.0000 0.4500 0.1793 6.4297	3,420,538 3,420,538 5,367,600 5,367,600 5,367,600 3,420,538 3,420,538 3,420,538	3,190,336 3,190,336 5,006,361 5,006,361 5,006,361 5,006,361 3,190,336 3,190,336	230,202 230,202 361,239 361,239 361,239 230,202 230,202 230,202 230,202	1,753.68 230.20 541.86 270.21 1,088.41 361.24 103.59 41.28 1,480.13
TOTAL MILL	AGE 21.9380	)	Al	D VALOREM TAXES	\$5,870.60
LEGAL DESCRIPTION		NON-AD	VALOREM ASSES	SMENTS	
2014 2F 20D 2F2 2 22 DF2 F2 MIN 22	LEVYING AUTHO	ORITY	UNIT	RATE	AMOUNT
COM SE COR SEC S 00 DEG 53 MIN 38 SEC E 13 FT W 1109.64 FT N 50 FT E 25 FT N 50. See Additional Legal on Tax Roll	720 BOCC SOLID W. 360 GAINESVILLE F		104.00 1.000	0 @ 25.2700 Varies	2,628.08 12,790.25

LE	GΑ	LC	ES	CRI	PTI	ON	

LOREM ASSESSMEN	TS	
UNIT	RATE	AMOUNT
104.000 1.000	@ 25.2700 Varies	2,628.08 12,790.25
	UNIT 104.000	104.000 @ 25.2700

PAY ONLY ONE AMOUNT.

COMBINED TAXES AND ASSESSMENTS

**NON-AD VALOREM ASSESSMENTS** 

\$21,288.93

IF PAID BY Nov 30, 2024 **PLEASE PAY** \$0.00

#### JOHN POWER, CFC

2024 PAID REAL ESTATE

NOTICE OF AD VALOREM TAXES AND NON-AD VALOREM ASSESSMENTS ALACHUA COUNTY TAX COLLECTOR PLEASE PAY IN U.S. FUNDS TO JOHN POWER, TAX COLLECTOR • P.O. BOX 44310 • JACKSONVILLE, FL 32231-4310

ACCOUNT NUMBER	PROPERTY ADDRESS
08159 010 001	1300 NE 39TH AVE

IRONWOOD ASSOCIATES LTD PO BOX 5266 GAINESVILLE, FL 32627

PAY ONLY ONE AMOUNT IF PAID BY **PLEASE PAY** Nov 30, 2024 \$0.00

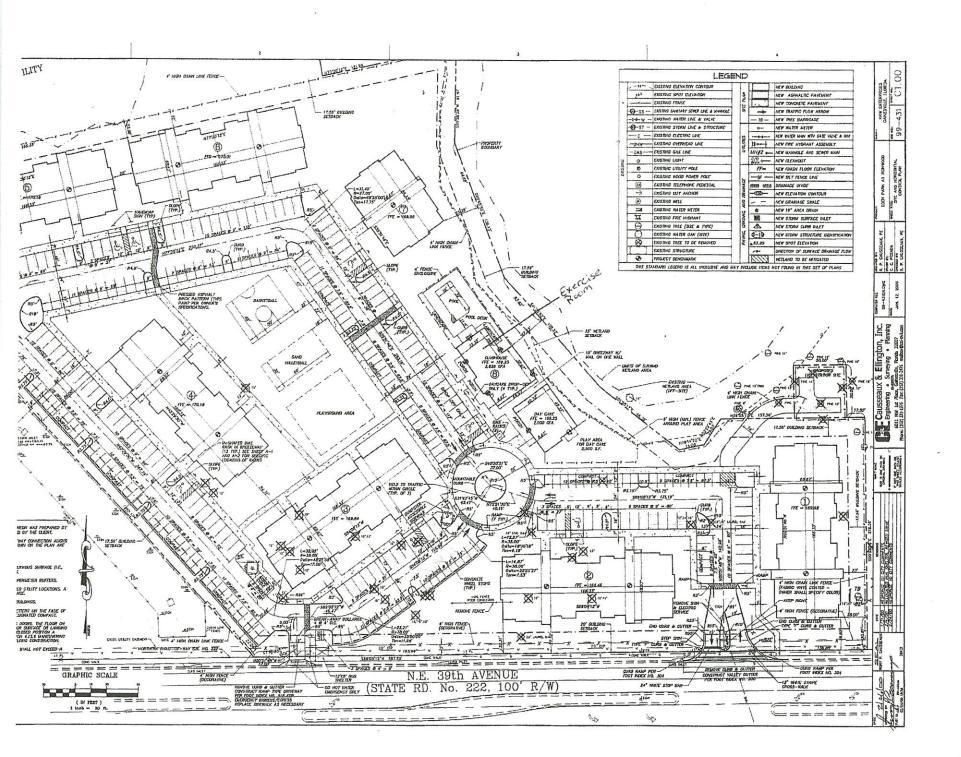
WANT TO RECEIVE YOUR BILL ELECTRONICALLY NEXT YEAR? VISIT www.AlachuaCollector.com AND SIGN UP FOR E-BILLS!

\$15,418,33



### <u>Budget</u>

Use	Amount
Roof Replacement	\$230,000
HVAC	\$240,000
Appliances	\$175,000
Flooring/Paint/Lighting	\$125,000
Water Heaters	\$27,000
Kitchen-Cabinets/Counter Tops	\$100,000
Bathroom/Plumbing/Cabinetry	\$275,000
Labor Costs Not Included	\$750,000
Landscaping	\$50,000
Parking Lot Striping	\$25,000
Total	\$1,997,000
Source	Amount
Owner Pre-Paid	\$60,000
Owner Capital Reserve	\$195,000
Owner Cash	\$142,000
City Funding	\$1,600,000
Total	\$1,997,000



### Welcome to Eden Park at Ironwood

Affordable Living in a Digital World

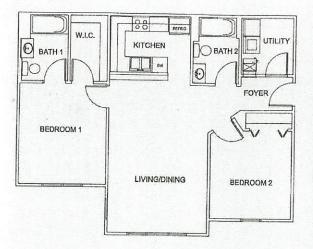
**Eden Park** features high speed internet access provided by Cox Communication.

At **Eden Park**, quality and attention to detail are prevalent throughout our neighborhood community.

The comfort of high speed internet access; a beautiful clubhouse; the relaxation of a sparkling pool; the healthy lifestyle of a fitness center; the action of a basketball court; access to on-site childcare; a playground; and so much more.

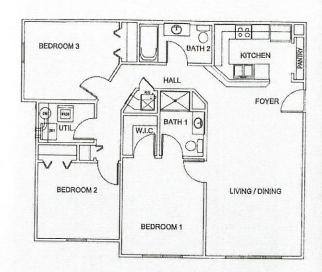
### Community Features:

- On-site Child Care Facility
- Community Center
- Covered Patio Area
- Sparkling Pool and Sun Deck
- State of the Art Fitness Center
- Computer Training Lab
- Full size Basketball Court
- Children's Playground
- Car Care Area



2 Bedroom Unit - Floor Plan 951 sq ft

\$\_\_\_\_\_



3 Bedroom Unit - Floor Plan 1148 sq ft

\$\_\_\_\_\_

### Apartment Features:

- Rich Ceramic Tile
- Fully Equipped Kitchen:

   Frost-free Refrigerator
   Electric Range
   Dishwasher
   Garbage Disposal
   Double Stainless Steel Sink
- Contemporary Mini-Blinds
- Ceiling Fans
- Cable TV and High Speed Internet Access
- Central Heat and Air Conditioning
- Washer and Dryer Hookup

Davis Property Management, Inc.

Income Qualifications	
# Residents	
# Bedrooms	
Rental Rate	
Maximum Annual Income	
Security Deposit	
Application Fee	L



Note: The general hold harmless provisions of IRC Section 142(d)(2)(E) mean that projects with at least one building placed in service on or before the end of the 45-day transition period for newly-released limits use whichever limits are greater, the current-year limits or the limits in use the preceding year

2024 Income Limits and Rent Limits HUD release: 4/2/2024

24.024

25,740

28,314

30.030

34.320

38,610

42,900

51,480

60,060

68,640

102,960

120,120

21,775

24,388

26,130

28.743

30,485

34.840

39,195

43,550

52,260

28%

30%

33%

35%

40%

45%

50%

60%

70%

80%

120%

140%

25% - HS

28% - HS

30% - HS

33% - HS

35% - HS

40% - HS

45% - HS

50% - HS

60% - HS

18,676

20,010

22,011

23.345

26,680

30.015

33,350

40.020

46,690

53.360

80,040

93.380

16,925

18,956

20,310

22,341

23,695

27.080

30,465

33,850

40,620

21,364

22,890

25,179

26.705

30,520

34,335

38,150

45.780

53,410

61.040

91,560

106,820

19,350

21,672

23,220

25,542

27.090

30.960

34,830

38,700

46,440

Implement on/before: 5/16/2024	Multifamily Rental Programs and CWHIP Homeownership Program
ADDROLL LING C. K.B.I.	NOTE: Description CDDC DD UUDD HOME NUTE CUID

Effective: 4/1/2024	Florida Housing Finance Corporation								1								
Implement on/before: 5/16/2024		Multifamily Rental Programs and CWHIP Homeownership Program															
4/22/2024 add HS Gulf & Levy		704		٨	IOTE: D	oes not p	pertain to	CDBG-	DR, HHR	P, HOME	, NHTF	r SHIP				*****	
	Percentage	Income Limit by Number of Persons in Household								Rent Limit by Number of Bedroom				rooms i	ns in Unit		
County (Metro)	Category	1	2	3	4	5	6	7	8	9	10	0	1	2	3	4	5
7											15						5
Alachua County	20%	13,340	15,260	17,160	19,060	20,600	22,120	23,640	25,160	26,684	28,209	333	357	429	495	553	610
(Gainesville HMFA)	25%	16,675	19,075	21,450	23,825	25,750	27,650	29,550	31,450	33,355	35,261	416	446	536	619	691	762

26,684

28,590

31,449

33.355

38,120

42.885

47,650

57,180

66,710

76,240

114,360

133,420

24,175

27.076

29,010

31,911

33,845

38.680

43,515

48,350

58,020

28,840

30,900

33.990

36.050

41,200

46,350

51,500

61.800

72,100

82,400

123,600

144,200

26,125

29,260

31,350

34,485

36,575

41.800

47,025

52,250

62,700

30,968

33,180

36,498

38.710

44,240

49,770

55,300

66.360

77,420

88.480

132,720

154,840

28,050

31,416

33,660

37,026

39,270

44.880

50,490

56,100

67,320

33,096

35,460

39,006

41.370

47,280

53,190

59,100

70,920

82,740

94,560

141,840

165,480

30,000

33,600

36,000

39,600

42,000

48.000

54,000

60,000

72,000

35,224

37,740

41,514

44.030

50,320

56,610

62,900

75,480

88,060

100.640

150,960

176,120

31.925

35,756

38,310

42,141

44,695

51.080

57,465

63,850

76,620

37,358

40.026

44.029

46.697

53,368

60.039

66,710

80.052

93,394

106.736

160,104

186,788

33,845

37.906

40,614

44.675

47.383

54.152

60,921

67,690

81,228

39,492

42,313

46,545

49.365

56,418

63,470

70,522

84.626

98,731

112,835

169,253

197,462

35,779

40.072

42,935

47.228

50,091

57.246

64,402

71,558

85,870

694

743

817

867

991

1.115

1,239

1,487

1.735

1,983

2,974

3,470

628

704

754

829

880

1,006

1,131

1.257

1,509

466

500

550

583

667

750

833

1.000

1,167

1,334

2,001

2,334

423

473

507

558

592

677

761

846

1.015

500

536

589

625

715

804

893

1.072

1,251

1,430

2,145

2,502

453

507

544

598

634

725

816

906

1,088

600

643

707

750

858

965

1,072

1,287

1,501

1,716

2,574

3,003

544

609

653

718

762

871

979

1.088

1,306

774

829

912

967

1,106

1.244

1,382

1.659

1,935

2,212

3,318

3,871

701

785

841

925

981

1,122

1,262

1,402

1,683

854

915

1,006

1.067

1,220

1.372

1,525

1.830

2,135

2,440

3,660

4,270

774

866

928

1.021

1,083

1,238

1,393

1.548

1,857

Alachua (Gaine	County esville HMFA)
Median:	96,700
	HERA Special Limits per Section 142(d)(2)(E

placed in service at least

one building on or

before 12/31/2008

# IRONWOOD ASSOCIATES, LTD. FINANCIAL STATEMENTS DECEMBER 31, 2023 AND 2022

#### CONTENTS

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#### Independent Auditors' Report

To the Partners of IRONWOOD ASSOCIATES, LTD.

#### Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of IRONWOOD ASSOCIATES, LTD. which comprise the balance sheets as of December 31, 2023 and 2022, and the related statements of operations, changes in partners' equity and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of IRONWOOD ASSOCIATES, LTD. as of December 31, 2023 and 2022, and the results of its operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audits of the Financial Statements section of our report. We are required to be independent of the Entity and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Entity's ability to continue as a going-concern for one year following the date the financial statements are issued.



#### Auditor's Responsibilities for the Audits of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered
  in the aggregate, that raise substantial doubt about the Entity's ability to
  continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.



#### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Tama, Budaj & Raab, P.C.

March 22, 2024

### IRONWOOD ASSOCIATES, LTD. (A FLORIDA LIMITED PARTNERSHIP)

### BALANCE SHEETS DECEMBER 31, 2023 AND 2022

	2023	2022
CURRENT ASSETS  Cash and cash equivalents  Accounts receivable	\$ 798 15,967	\$ 13 62,510
TOTAL CURRENT ASSETS	16,765	62,523
RESTRICTED CASH		
Tenants' security deposits	92,033	81,801
Capital reserve account	30,000	-0-
Real estate tax and insurance escrow	4,874	32,482
Replacement reserve escrow	65,280 8,431	119,828
Trustee escrow accounts		8,431
TOTAL RESTRICTED CASH	200,618	242,542
RENTAL PROPERTY		
Land	269,543	269,543
Land improvements	543,719	543,719
Buildings and components	6,589,676	6,589,676
Furniture and equipment	760,444	760,444
	8,163,382	8,163,382
Less accumulated depreciation	(4,683,731)	(4,499,999)
NET RENTAL PROPERTY	3,479,651	3,663,383
OTHER ASSETS		
OTHER ASSETS	4,660	4,660
Deposits	4,000	4,000
TOTAL OTHER ASSETS	4,660	4,660
	\$ 3,701,694	\$ 3,973,108

### IRONWOOD ASSOCIATES, LTD. (A FLORIDA LIMITED PARTNERSHIP)

### BALANCE SHEETS DECEMBER 31, 2023 AND 2022

	2023	2022
CURRENT LIABILITIES	¢ 70.262	© 65.480
Current portion of long-term liabilities	\$ 70,363 7,594	\$ 65,489 -0-
Accounts payable - cash overdraft Accrued expenses	7,5 <del>94</del> 30,097	24,833
Accrued interest - mortgage	21,358	21,751
Operating advances	7,659	16,475
Prepaid rent	13,066	9,455
TOTAL CURRENT LIABILITIES	150,137	138,003
DEPOSITS AND PREPAYMENT LIABILITIES		
Tenants' security deposits	69,570	66,099
LONG-TERM LIABILITIES		
Mortgage payable	3,559,648	3,625,137
SAIL loan payable	1,025,000	1,025,000
Debt issuance costs (net of accumulated amortization		
of \$182,300 and \$173,185, respectively)	(182,301)	(191,416)
	4,402,347	4,458,721
Accrued management fees	207,340	207,340
Accrued interest - SAIL loan	1,585,123	1,622,873
Development fee payable	720,331	720,331
Less current portion	(70,363)	(65,489)
TOTAL LONG-TERM LIABILITIES	6,844,778	6,943,776
TOTAL LIABILITIES	7,064,485	7,147,878
PARTNERS' EQUITY (DEFICIT)	(3,362,791)	(3,174,770)
	\$ 3,701,694	\$ 3,973,108
	·	

### STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022	
Rental income:			
Apartments	\$ 1,201,526	\$ 997,482	
Daycare	36,720	37,150	
Laundry income	1,679	2,565	
Security deposits earned	6,088	6,446	
Other revenue	47,641	77,648	
TOTAL REVENUES	1,293,654	1,121,291_	
EXPENSES			
Administrative	215,640	212,129	
Depreciation expense	183,732	184,261	
Interest expense - first mortgage	258,484	263,048	
Interest - amortization of debt issuance costs	9,115	9,115	
Management fees	66,847	49,491	
Operating and maintenance	428,744	269,217	
Taxes and insurance	194,364	129,161	
Utilities	32,499	29,623	
TOTAL EXPENSES	1,389,425	1,146,045	
INCOME (LOSS) FROM RENTAL OPERATIONS	(95,771)	(24,754)	
OTHER INCOME (EXPENSES) Interest expense:			
SAIL loan	(92,250)	(92,250)	
TOTAL OTHER INCOME (EXPENSES)	(92,250)	(92,250)	
NET INCOME (LOSS)	\$ (188,021)	\$ (117,004)	

### STATEMENTS OF CHANGES IN PARTNERS' EQUITY (DEFICIT) FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
BEGINNING OF YEAR	\$ (3,174,770)	\$ (3,057,766)
Net income (loss)	(188,021)	(117,004)
END OF YEAR	\$ (3,362,791)	\$ (3,174,770)

#### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES: Net income (loss) Adjustments to reconcile net income (loss) from operations to net cash provided by (used by) operating activities:	\$ (188,021)	\$ (117,004)
Depreciation Interest - amortization of debt issuance costs	183,732 9,115	184,261 9,115
	0,110	0,110
Changes in: Accounts receivable	46,543	(20,449)
Security deposits	(6,761)	(5,113)
Accounts payable	-0-	(12,048)
Accounts payable - cash overdraft	7,594	(7,650)
Accrued interest payable:	(222)	04 754
First mortgage	(393)	21,751
SAIL loan	(37,750) -0-	92,250 (94,907)
Accrued management fees Accrued expenses	-0- 5,264	(94,907) 4,892
Prepaid rent	3,611	175
r repaid rent	210,955	172,277
Adjustment for GAAP restricted cash presentation	10,232	8,313
TOTAL ADJUSTMENTS	221,187	180,590
	221,107	100,000
NET CASH PROVIDED BY (USED BY) OPERATING ACTIVITIES	33,166_	63,586
CASH FLOWS FROM INVESTING ACTIVITIES:		
Deposits to capital reserve account	(30,000)	-0-
Deposits to tax and insurance escrow, net of withdrawals	27,608	(11,468)
Deposits to replacement reserve, net of withdrawals	54,548	11,445
	52,156	(23)
Adjustment for GAAP restricted cash presentation	(52,156)	23
NET CASH PROVIDED BY (USED BY)		
INVESTING ACTIVITIES	-0-	
CASH FLOWS FROM FINANCING ACTIVITIES:		
Principal payments on mortgage note payable	(65,488)	(56,038)
Operating advances (repayments)	(8,816)	-0-
NET CASH PROVIDED BY (USED BY)	(74.004)	(50,000)
FINANCING ACTIVITIES	(74,304)	(56,038)
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(41,138)	7,548
CASH, CASH EQUIVALENTS AND RESTRICTED CASH - BEGINNING OF YEAR	242,555	235,006
CASH, CASH EQUIVALENTS AND RESTRICTED CASH - END OF YEAR	\$ 201,416	\$ 242,555
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMAT	ION:	
Cash paid during the period for interest	\$ 388,877	\$ 241,297

#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023 AND 2022

#### A. NATURE OF BUSINESS

Ironwood Associates, Ltd, ("the Partnership"), a Florida limited partnership, was formed on May 1, 2003, for the purpose of developing, constructing, owning and operating a 104-unit apartment complex ("the Project") located in Alachua County, Florida. Completion of the building and commencement of operations occurred in July 2004.

The terms of the Partnership Agreement provide, among other things, that profits, losses and cash flows be shared 99.98% by the Limited Partner, 0.01% by the Special Limited Partner and 0.01% by the General Partner.

Each building of the Project was allocated low-income housing credits pursuant to Internal Revenue Service Code Section 42 ("Section 42") which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. Each building of the Project must meet the provisions of these regulations during each of fifteen consecutive years in order to remain qualified to receive the credits.

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Accounting Method

The accompanying financial statements have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash, Cash Equivalents and Restricted Cash

For the purposes of the statement of cash flows, the Partnership considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

The following summary provides a reconciliation of cash, cash equivalents and restricted cash reported within the balance sheets that sum to the total in the statements of cash flows as of December 31:

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2023 AND 2022

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash, Cash Equivalents and Restricted Cash (Continued)

	2023		2022	
Cash and cash equivalents	\$	798	\$	13
Capital reserve account		30,000		-0-
Tenants' security deposits		92,033		81,801
Real estate tax and insurance escrow		4,874		32,482
Replacement reserve escrow		65,280		119,828
Trustee escrow accounts	-	8,431		8,431
Total cash, cash equivalents and				
restricted cash		201,416	_\$_	242,555

#### Accounts Receivable and Bad Debts

Tenant rent charges for the current month are due on the first of the month. Tenants who are evicted or move out are charged with damages or cleaning fees, if applicable. Tenant receivable consists of amounts due for rental income, security deposit or the charges for damages and cleaning fees. The Partnership does not accrue interest on the tenant receivable balances.

Management has elected to record bad debt expense using the direct write-off method. Accounting principles generally accepted in the United States of America require that the allowance method be used to reflect bad debt expense. However, the effect of the use of the direct write-off method is not materially different from the results that would have been obtained had the allowance method been followed.

#### Investment in Rental Property

Investment in rental property is carried on the cost basis. Expenditures for maintenance and repairs are charged to expense as incurred. Major renewals and betterments are capitalized. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives under the straight-line method as follows:

Buildings	40 years
Land improvements	20 years
Equipment	10 years

The Partnership reviews its investment in real estate for impairment whenever events or changes in circumstances indicate that the carrying value of such property may not be recoverable. There were no impairment losses recognized in 2023 or 2022.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2023 AND 2022

#### B. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Amortization

Debt issuance costs are amortized over the term of the loan using the straight-line method. Amortization expense for the years ended December 31, 2023 and 2022 was \$9,115 and \$9,115, respectively.

#### Revenue Recognition

Rental/lease income is recognized as rentals become due, which is on the first of each month. Rental payments received in advance are deferred and classified as liabilities until earned. All leases between the Partnership and tenants of the property are operating leases.

Rent/lease collections for the year-ending December 31, 2023 based on existing rental and occupancy rates are estimated at \$1,238,249.

#### Advertising

The Partnership expenses advertising costs as they are incurred.

#### Income Taxes

No income tax provision has been included in the financial statements because income or loss of the Partnership is required to be reported by the respective partners on their income tax returns.

#### Reclassifications

Certain accounts may have been reclassified to permit a consistent presentation between years.

#### C. RELATED PARTY TRANSACTIONS

#### Development Fee

Pursuant to a development services agreement, the Partnership agreed to pay an affiliate of the General Partner a development fee of up to \$1,267,072 for services rendered to the Partnership for overseeing the construction of the Project. The entire fee was earned and capitalized during 2004. No payments were made during 2023 and 2022. During 2012, there was an agreement to write off \$185,000 of the development fee. As of December 31, 2023 and 2022, \$720,331 and \$720,331, respectively are payable from available cash flows as defined.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2023 AND 2022

#### C. RELATED PARTY TRANSACTIONS (CONTINUED)

#### Supervisory Management Fee

The General Partner is also entitled to a supervisory management fee of 12.00% of annual gross rental income not to exceed \$150,000, payable out of cash flow, as defined. No supervisory management fees were incurred in 2023 or 2022.

#### Operating Advances

The General Partner and affiliates of the General Partner have made operating advances to satisfy operating deficits. Such advances will be repaid from future operating cash flows. Such advances may bear interest. As of December 31, 2023 and 2022, the outstanding balance on the operating advances were \$7,659 and \$16,475, respectively.

#### Management Fees

Management of the Project was performed by Ironwood Partners, Inc. for 2023 and 2022. The monthly compensation is computed as follows:

5.00% of gross income collected

Fees paid or accrued to such related entities for services rendered to the Project were \$66,847 for 2023 and \$49,491 for 2022.

#### D. MORTGAGES PAYABLE

#### First Mortgage

The Partnership has a loan with the Housing Finance Authority of Alachua County, Florida, in the amount of \$4,250,000. The mortgage bears interest at an average rate of 8.28% until September 1, 2005 and at a rate of 7.20% thereafter. The mortgage was funded on May 15, 2003, with proceeds from the issuance of \$3,400,000 Multifamily Housing Revenue Bonds, Series 2003 A-1 (Eden Park at Ironwood Apartments) and \$850,000 Multifamily Housing Revenue Bonds, Series 2003 A-2 (Eden Park at Ironwood Apartments) ("the Bonds"), issued on May 1, 2003. Prior to September 1, 2005, payments of interest only were required to be made on the mortgage loan. After September 1, 2005, the mortgage loan requires monthly payments of principal and interest of \$27,030 in accordance with a 40-year amortization schedule. As of December 31, 2023 and 2022 the outstanding balances on the first mortgage were \$3,559,648 and \$3,625,137, respectively.

The loan is collateralized with a first mortgage on the property and an assignment of rents.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2023 AND 2022

#### D. MORTGAGES PAYABLE (CONTINUED)

#### First Mortgage (Continued)

The mortgage agreement requires the rental units comprising the Project to be rented to qualifying low-income tenants in accordance with Section 142(d) of the Internal Revenue Code of 1986, as amended. The restrictions are evidenced by a Land Use Restriction Agreement which remains in effect until the later of 40 years following completion of the Project or repayment of the Bonds.

#### SAIL Loan

The Partnership entered into a loan agreement with Florida Housing Finance for \$1,025,000. The loan is governed under the State Apartment Incentive Loan ("SAIL") program. Interest consists of two fixed components, a base rate of 3.00% and additional interest of 6.00%. Base rate interest is payable yearly out of project cash flow, as defined, and can be deferred if project income is inadequate. The additional interest of 6.00% is payable out of project income only if available and only after payment of cumulative 12.00% annual return on capital. The additional interest of 6.00% is subject to forgiveness under certain circumstances as described in the paragraph below. The loan matures September 2, 2045. As of December 31, 2023 and 2022, \$1,025,000 was outstanding.

The Partnership has an agreement with FHFC in connection with its SAIL note, whereby the Partnership is committed to extend its land use restriction agreement for another 15 years. Accordingly, the Partnership is eligible to have the additional 6.00% rate of interest partially forgiven by an amount equal to 1/20 of the rate for each year of extension. The 15-year extension is expected to result in forgiveness of 75.00% of the additional interest, which will reduce the 6.00% to 1.50%. Interest under the SAIL loan is being accrued at 9.00%. Interest accrued for the years ended December 31, 2023 and 2022 was \$92,250 and \$92,250, respectively. Interest paid for the years ended December 31, 2023 and 2022 was \$0 and \$0, respectively.

The liability of the Partnership under the mortgage is limited to the undergoing value of the real estate collateral improvements, easements of other interests, assignment of rents, assignment of leases, and personal property.

#### IRONWOOD ASSOCIATES, LTD.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2023 AND 2022

#### D. MORTGAGES PAYABLE (CONTINUED)

Principal payments due on the various mortgages payable in each of the next five years are as follows:

6	Fir	st Mortgage		SAIL Loan		Total	
2024	\$	70,363	\$	-0-	\$	70,363	
2025		75,600		-0-		75,600	
2026		81,226		-0-		81,226	
2027		86,852		-0-		86,852	
2028		93,766		-0-		93,766	
Thereafter		3,151,841		1,025,000		4,176,841	
	\$	3,559,648	_\$_	1,025,000		4,584,648	
2024 \$ 70,363 \$ -0- 2025 75,600 -0- 2026 81,226 -0- 2027 86,852 -0- 2028 93,766 -0- Thereafter 3,151,841 1,025,000				(182,301)			
					_\$_	4,402,347	

Interest expenses of \$350,734 and \$355,298 are reported in the statements of operations for the years ended December 31, 2023 and 2022, respectively. Amortization of debt issuance costs of \$9,115 for the years ended December 31, 2023 and 2022 are also reported in the statements of operations.

#### E. FUNDS HELD BY TRUSTEE

The reserve for replacements and the tax and insurance escrows are held by the trustee and are presented separately on the balance sheets.

#### Tax and Insurance Escrow

In connection with the mortgage loan, the Partnership is required to make monthly deposits to a tax and insurance escrow to sufficiently fund annual required payments.

#### Replacement Reserve Escrow

In connection with the mortgage loan, the Partnership is required to make monthly deposits to a reserve for replacements escrow in the amount of \$2,167 through the remaining term of the mortgage. This fund is for use in paying for repairs and maintenance to the Project. The balance in this account as of December 31, 2023 and 2022 was \$65,280 and \$119,828, respectively.

#### **IRONWOOD ASSOCIATES, LTD.**

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) DECEMBER 31, 2023 AND 2022

#### F. CONCENTRATION OF CREDIT RISK

The Partnership may have had funds exceeding the applicable FDIC limit in a single financial institution. Management believes there is no significant risk of loss.

#### G. COMMITMENTS AND CONTINGENCIES

The Partnership has entered into agreements which may provide various credits or assistance. In conjunction with these agreements, the Partnership may be bound by restrictive covenants and needs to comply with various regulations. Failure to maintain compliance with the covenants and regulations could result in material adverse consequences for the Partnership.

#### H. SUBSEQUENT EVENTS

Management has evaluated subsequent events through March 22, 2024, the date on which the financial statements were available to be issued.

#### **IRONWOOD ASSOCIATES, LTD.**

#### SCHEDULES OF EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

		2023	2022		
ADMINISTRATIVE					
Advertising	\$	1,500	\$	-0-	
Legal and professional fees	•	20,097	Ψ	12,267	
Manager salaries		43,111		42,000	
Miscellaneous expenses		2,682		3,462	
Office salaries		61,507		84,784	
Office supplies		48,495		31,206	
Other renting expenses		32,059		31,110	
Telephone and answering services		6,189		7,300	
·	\$	215,640	\$	212,129	
OPERATING AND MAINTENANCE	-	<del></del>			
Garbage and trash removal	\$	21,877	\$	29,217	
Grounds contract		52,921		38,179	
Heating/cooling repairs and maintenance		23,443		30,101	
Interior repair payroll/contract		9,205		5,802	
Janitor and cleaning contract		5,817		4,410	
Janitor and cleaning supplies		3,140		2,121	
Repairs contract		269,125		122,492	
Repairs payroll		33,935		29,329	
Swimming pool maintenance contract		9,281		7,566	
	\$	428,744	\$	269,217	
TAXES AND INSURANCE			-		
Health insurance and other employee benefits	\$	31,727	\$	26,002	
Miscellaneous	•	1,759	*	1,263	
Payroll taxes		15,147		14,220	
Property and liability insurance		119,802		61,683	
Real estate taxes		22,775		23.455	
Workers' compensation		3,154		2,538	
	\$	194,364	\$	129,161	
UTILITIES			=!-		
Electricity	œ	27 442	ø	25 505	
Gas	\$	27,112	\$	25,595	
Water/sewer		1,444		1,470	
**************************************	9	3,943	_	2,558	
	_\$	32,499		29,623	

#### Marketing

We plan to market this project as we always have to the local area residents and employers who get tired of having to travel to west Gainesville to have a quality place to live. In addition to this direct marketing, we have established a contract with the largest apartment marketing entity in the world, Apartments.com to let the entire community know what East Gainesville has to offer. And as always, we will continue to market to our most vulnerable citizens at GHA, ACHA, VASH recipients and Secction8.gov.

#### Staffing

Our success has been due to consistent, experienced staff, who hail from and are vested in the community.

- 1. Owner/VP of General Partner:
  - a. Ed Jennings, Jr.-28 years of Affordable Housing Development/Property Management Experience
- 2. Property Manager:
  - a. Gail McCray -38 years of Affordable housing Management experience
- 3. Comptroller:
  - a. Shemedra Thomas-25 years of Affordable Housing Management/Bookkeeping Experience
- 4. Maintenance Supervisor:
  - a. Terry Crawford-Only 3 years of affordable housing experience
- RESUMES Attached

# A list of paid staff (full and/or part time) that will have responsibility for the proposed project including job titles, summary of housing development experience, and summary of project duties.

- 1. Owner/VP of General Partner: Ed Jennings, Jr.
  - a. 28 years of Affordable Housing Development/Property Management Experience
  - b. Project Responsibilities
    - i. Project Manager
    - ii. Selection of General Contractor and all professional services required for the project
    - iii. Manage product acquisition and general contractor activities
    - iv. Oversee all team members
    - v. Coordinate with all city staff on grant execution and project updates
- 2. Property Manager: Gail McCray
  - a. 38 years of Affordable housing Management experience
  - b. Project Responsibilities
    - i. Coordinate all relocation activities with tenants
    - ii. Collect all rental payments
    - iii. Respond to all tenant concerns
- 3. Comptroller: Shemedra Thomas
  - a. 25 years of Affordable Housing Management/Bookkeeping Experience
  - b. Project Responsibilities
    - i. Manage all drawings and disbursements of project funds
    - ii. Creation and submittal of all project payments requests for the project
- 4. Maintenance Supervisor: Terry Crawford
  - a. Three (3) years of affordable housing experience
  - b. Project responsibilities
    - i. Responsible for day-to-day contractor oversight
    - ii. Responsible for confirmation of completion of all unit renovation for CO

ABBREVIATED CURRICULUM VITAE

#### EDWARD L. JENNINGS, JR

TEL: 352-284-0774 - EMAIL: REPJENNINGS@AIM.COM

#### **EDUCATION**

#### EDUCATION AND TRAINING

Bachelor of Arts, University of Florida, College of Liberal Arts and Sciences, Major in Political Science with emphasis in Business Administration and Spanish-1993

Graduate/Professional Studies, University of Florida, Colleges of Law and Liberal Arts and Sciences, Areas of focus: Law and Political campaigning 1993-1995

Fannie Mae Fellow, State and Local Elected Officials Program, Kennedy School of Government, Harvard University-2001

#### CERTIFICATION & LICENSURE

Real Estate Salesperson License, State of Florida-1999-present

Test Eligible, Broker Real Estate Salesperson, State of Florida-2007



#### **CURRENT PUBLIC SERVICE**

Presidential Appointee - SE Regional Administrator (2010-present) US Department Of Housing and Urban Development

- Largest Regional office, with approx 11-13 remote field offices, 60 direct reports, total management of 950-1100 Federal Civil Service Staff Members
- Geography includes: Florida, Georgia, South Carolina, North Carolina, Alabama, Mississippi, Kentucky, Tennessee, Puerto Rico/Virgin Islands(Over 70 million people)
- Managed all Secretarial/White House Initiative Implementation Including but not limited to: RAD, Promise Zones, ConnectHome, FLOTUS Mayor's Challenge, Choice Neighborhood, Sustainable Communities, Prosperity Playbook, and NSP
- Leader in Atlanta Piece by Piece Initiative with 150 organizations addressing foreclosure crisis
- Managed relationships with 900-1000 Public Housing Authorities and over 250 entitlement communities
- Responsible for all communication with Federal/State/Local Elected Officials in the region
- Led the country in: RAD units(100k), Mayor's Challenge(600+ elected officials committed), Father's Day(1,000+ events hosted), NSP(2 billion dollars managed) and Connect Home Implementation(7 communities with over 3000 connections)
- Responsible for establishing and implementing Regional Operating Plan
- Supported approximately 2-3 Billion dollars annually in FHA insured properties and led the efforts to manage the most challenged properties in this portfolio
- Responsible for overseeing the implementation of all Union issues as negotiated in the collective bargaining agreement(CBA)

#### PAST PUBLIC SERVICE

Elected to Florida House of Representatives, District 23 Gainesville/Ocala - 2000-2006

- · Served as Chair and Vice Chair of Alachua County Delegation
- Served as member of Marion County Delegation
- Served as Chair, 1st Vice Chair and 2nd Vice Chair of Florida Conference of Black State Legislators (Florida Black Caucus)
- Board of Directors, National Conference of Black State Legislators
- Served on the following committees/councils
  - Ranking Member, transportation and economic development appropriation committee
  - Served as lead on all issues with Florida Housing Finance Corporation
  - Vice Chair, Colleges and Universities Committee
  - Insurance Council and Business Regulation Committee
- · Selected Legislation Passed
  - Creation of Digital Divide Council
  - · Creation of the Marvin Davis Civil Rights Act
  - 2010 Minority Health Bill
  - · Creation of Career/Vo-Tech High School Program
  - Passage of the Workforce Development Housing Initiative Program

#### POLITICAL/CAMPAIGN INVOLVEMENT

- Delegate Democratic National Convention -Boston, 2004
- Attendee Democratic National Convention -Denver, 2008
- Regional Spokesperson Kerry/Edwards Campaign - 2004
- Fundraising Committee Governor Chiles/ McKay 1990, 1994
- Campaign Manager, Edward L. Jennings, Sr. City Commission Campaigns - 1993, 1994, and 1997
- Provided Regional Coordination Space for Obama/Biden Campaign 2008
- 2008 Obama Campaign Volunteer and Fundraiser
- 2012 Obama Campaign Volunteer
- 2016 Clinton Campaign Volunteer

#### **PROFESSIONAL EXPERIENCE**

Founder/President/CEO, Jennings Development Group, Inc. - 1997 – 2010 (separated from all housing interests during HUD tenure)

#### Consultant

MLK Mixed Use Project-City of Bradenton Central City Redevelopment Agency(CCRA)-2008

- Responsible for coordinating Civil Engineer/Architect selection and Site Plan development
- Project Size/Description: 3-story, 19,000 sq. ft. (9 condominiums/5500 sq. ft. of commercial space)
- Projected Budget-\$3.3 million

Cross Creek Bridge-100 Bed Residential Facility for Substance Abuse Rehabilitation-1997

- Responsible for coordinating Planning/Zoning/Special Use Process
- Coordinated Architect/General Contractor selection and Full Site Rehabilitation
- Project Size- 24,000 sq. ft.
- Total Project Costs-\$1.2 million

#### Co-Developer/Owner

Villas at 39 - 2008

- Assisting in marketing/government approval process
- Project Description- 100-lot subdivision of HUD/DCA Manufactured Housing with 7 acres of Commercial Property (1<sup>st</sup> of its kind in City of Gainesville, FL)
- Initial Budget- \$2.7 million

Tiger Bay Court-96 unit Low Income Housing Tax Credit(LIHTC) Development-2007

- · Assisted in Securing Financing and Tax Credit Syndication
- Project description: 10 acres, 3 Story Development with 96 units
- Project Costs/Budget: \$12.5 million (Financed with IRS Section 42 9% LI-HTC in a Qualified Census Tract (QCT)

#### Eden Park at Ironwood-104 unit LIHTC Development-2004

- · Coordinated Financing and Tax Credit Syndication
- Project description: 10 acres, 2 Story Development with 104 units
- Unique feature: All units equipped with Flat Panel Computers and Broadband Access
- Project Costs/Budget: \$8.5 million (Financed with IRS Section 42 -4% LI-HTC and Local Private Active Bonds, and State Apartment Incentive Loan (SAIL) in a (QCT)

#### Lewis Place at Ironwood-112 unit LIHTC Development-2000

- · Coordinated Financing and Tax Credit Syndication
- Project description: 10 acres, 2 Story Development with 112 units
- Unique feature: All Units Built to Energy Star Standard-1<sup>st</sup> of its kind in Florida and received Florida Homebuilder Association Aurora Award. Also onsite daycare
- Project Costs/Budget: \$8.0 million (Financed with IRS Section 42 -4% LI-HTC and Local Private Active Bonds, State Housing Initiative Program (SHIP), and SAIL in a QCT

#### Northgate Plaza-28,325 sq. ft. Neighborhood Shopping Center-1999

- Secured financing including \$500,000 WAGES Grant
- Partnered with East Gainesville Development Task Force Inc. (local non-profit) to secure grant
- Secured partnership with Dollar General(DG) to Train 200 Welfare to Work recipients (Only 7 DG Training Stores Nationwide)
- Recently partnered with FL Department of Children and Families, Partnership for Strong Families, Inc., Casey Foundation, and Alachua County Library District to develop Neighborhood Resource Center targeted toward area families to limit abuse and neglect
- Project Size/Costs- 5.8 acres, \$1.25 million

#### Property Management-2004-2010

Responsible for setting budgets, managing staff(17 people), selecting vendors, addressing all asset management duties, coordinating with local housing authorities(Section 8 Choice Voucher Programs), executing contracts, and interfacing with local/state/federal governing bodies(HUD, IRS)

#### Properties under current management

- Tiger Bay Court-96 unit LIHTC Development
- Eden Park at Ironwood-104 unit LIHTC Development-
- · Lewis Place at Ironwood-112 unit LIHTC Development
- Northgate Plaza-28,325 sq. ft. Neighborhood Shopping Center

#### **COMMUNITY SERVICE**

#### PRESENT

- Leadership Atlanta 2014
- Board of Directors, Drew Charter School
- Member Board of Trustees, Ebenezer Baptist Church
- · Sigma Pi Phi Boule

#### PAST

- Leadership Gainesville XX
- Leadership Florida XXI
- Chair, CHOICES
   Healthcare Advisory
   Board
- Board of Directors(BOD)
   Gainesville Area Chamber
   of Commerce
- BOD, Florida Homebuilders Association
- BOD, Builder's Association of North Central Florida

- BOD, United Way of North Central Florida
- Co-Chair, African American Accountability Alliance
- President, East Gainesville Development Task Force, Inc.
- BOD, Partnership for Strong Families, Inc.
- Member, Rising Sun Lodge #10, F & A M, PHA
- Member, Kappa Alpha Psi, Inc.
- Silver Life Member NAACP
- Member, Gainesville/ Alachua County Realtor's Association(Includes state/federal affiliates)

#### AWARDS/HONORS

- POTUS Recognition Award
- FLOTUS Mayor's Challenge Award
- Gwendolyn Sawyer Cherry Memorial Award, NAACP
- Chairman's Award, Florida Insurance Council
- Freedom Award, Gator Fire Council
- "A" Honor Roll Florida Chamber of Commerce

- Friend of Public Education, Florida Education Association
- Florida Housing Award, Florida Housing Coalition
- Innovative Legislator Award, Florida Council of Instructional Technology Leader
- American Council of Young Political Leaders
- Florida Trend Magazine's Top Freshmen Legislators of the Year

#### **GAIL MCCRAY**

3440 SE 21st Ave, Gainesville, FL 32641\352-215-7179\ glmccray@att.net

#### **OBJECTIVE**

Energetic and motivating leader with proven ability to effectively manage, direct and supervise multi-family housing seeking an executive level position with a housing organization or company. A broad base of experience in insuring the proper compliance of all HUD & housing guidelines along with referral networking, resident/tenant law proficiency as well as a wealth of community service experience is what you can expect.

#### **SUMMARY OF QUALIFICATIONS**

- NAHRO Certified Public Housing Manager
- Experienced Apartment Complex Manager
- 24 years of combined housing experience
- Received Perfect Audit for Tax Credit Affordable Housing Property
- Proven ability to learn quickly
- Self-motivated and willing to work hard
- Proficient in Microsoft Word, Publisher, Works & PowerPoint, some knowledge of excel, Real Pages & Residential Manager Software
- Real Page Onesite Property Management Software

#### **WORK EXPERIENCE**

#### 2007 - Present Jennings Development Group Gainesville, Florida

**Property Manager-** (2011 – present) Managed Tax Credit Affordable Housing Properties. Supervise staff of 5 employees; oversee daily operations of the property. Prepared payroll, implemented management plans and policies, conducted property inspections, annual certifications, rent collections and bank deposits, trained new office personnel, handled tenant disputes and complaints, processed rental applications, worked with various social service agency, and performed related duties as required

**Regional Manager-** (2010 – 2011) Responsible for the tactical execution and communication of the company's strategic direction to various communities. Work closely with Property Managers to ensure implementation and execution of all corporate policies and procedures. Supervised and developed site

trained new office personnel, handled tenant disputes and complaints, processed rental applications, worked with various social service agency, and performed related duties as required

#### 2006-2007 Davis Property Management Gainesville, Florida Property Manager

Managed Tax Credit Affordable Housing Properties. Supervised staff of 5 employees, Prepared payroll, implemented management plans and policies, conducted property inspections, annual certifications, rent collections, bank deposits, Marketing, trained new office personnel, handled tenant disputes and complaints, processed rental applications, worked with various social service agency, and performed related duties as required.

### 1998 – 2006 Concord Payment Systems New York, New York

#### **Independent Sales Agent**

Solicit new business for electronic processing, Prepare application for merchant approvals, Acquire Merchant equipment financing, Program equipment, designed merchant programs, Merchant training, Customer service, Maintain files

#### 1997 – 1999 FlagShip Property Management Jacksonville, Florida

#### **Property Manager**

Managed section 8 existing housing apartments. Supervised staff of 5 employees, Prepared payroll, implemented management plans and policies, conducted property inspections, annual certifications, rent collections and bank deposits, handled tenant disputes and complaints, processed rental applications, worked with various social service agency, and performed related duties as required.

## 1979 – 1997 Gainesville Housing Authority Gainesville, Florida

#### **Certified Public Housing Manager**

Managed 256 low-income public housing apartments. Implemented management plans and policies, acting supervisor in the absents of the supervisor, reviewed application and assigned vacant apartments, supervised ground maintenance personnel, made necessary adjustments in tenant rental accounts, maintained lease records on tenants and enforced the compliance thereof, investigated tenant complaints, processed annual and interim certifications, verified employment status, family compositions space requirements and related factors affecting eligibility for public housing accommodations, worked with various social service agents as well as law enforcements agencies, performed related duties as required.

#### 1978 – 1979 CETA Training Program Gainesville, Florida

#### **Trainee**

Trained for position with the Gainesville Housing Authority

#### **EDUCATION**

1975 – 1978 University of Florida

Gainesville, Florida

Studied Psychology

#### **CERTIFICATIONS**

Certified Public Housing Manager: National Association of Housing and Redevelopment Officials - 1979

#### **PROFESSIONAL & CIVIC AFFILIATIONS**

- National Association Of Housing And Redevelopment (NAHRO)
- Florida Association Of Housing And Redevelopment (FAHRO)
- Woodland Park Concerned Citizens Association
- National Association For The Advancement Of Colored People (NAACP)

#### **VOLUNTEER EXPERIENCE**

- Black On Black Crime Task Force
- American Cancer Society
- Volunteer Center's Center Hope For The Holidays
- Campaign Commission for Charles Chestnut III for City and County Commission
- Campaign Committee for Rhonda Stroman for Judge

REFERENCES AVAILABLE UPON REQUEST

#### SHEMEDRA THOMAS

3141 SE 19<sup>th</sup> Avenue Gainesville, FL 32641 PH. (352) 451-2162

E-mail: STHOMAS547@GMAIL.COM

#### **EXPERIENCE:**

#### IRONWOOD PARTNERS, INC.

Gainesville, FL 2010—Present

#### **COMPTROLLER**

- Financial reporting/Auditing
- Budgeting
- Bookkeeping / Record Keeping
- Monthly Cash Flow Reporting
- Income/Debt Management

#### JENNINGS DEVELOPMENT GROUP, INC.

Gainesville, FL 2004-2010

#### OFFICE/PROPERTY MANAGER

- Prepare budgets, balance sheets, income statements, cash flow reports, profit & loss reports
- Maintain employee records
- Maintain bookkeeping records, reconciliation, balancing
- Manage and maintain all aspects of commercial property

#### LEWIS PLACE AT IRONWOOD APARTMENTS

Gainesville, FL 2000-2004

#### LEASING/PROPERTY MANAGER

- Managed 112 units
- Managed staff (Office/Maintenance)
- Implemented marketing practices over a three-year period that led to and maintained occupancy of 96% or higher
- Implemented training courses for Government regulations
- Coordinated, implemented community and social events
- Section 8, Students, Tax Credit Property (60%)

#### **BOONE WASTE MANAGEMENT**

Gainesville, FL 2000-2004

#### CUSTOMER SERVICE/SALES/ACCOUNTING

- Inbound service/sales calls
- Schedule Pick Ups
- Service Agreements
- Dispatching
- Billing

#### **SPRINT TELECENTERS**

Tallahassee, FL 1997–1998

#### ADMINISTRATIVE ASSISTANT

- Assisted Site Manager as needed
- Developed incentives for sales
- Processed Employee Time Records
- Phone, Fax, Weekly reports
- Record meeting minutes

#### **EDUCATION:**

2003-2004	Gainesville City College	Gainesville, FL
1996-1997	Santa Fe Community College	Gainesville, FL
1992-1996	Buchholz High School	Gainesville, FL

#### **SKILLS:**

Type 50 accurate WPM, 10-key Calculator, Data Entry, QuickBooks, Word, Word Perfect, Excel, Windows, Office, Lotus, Corel, Novell, Multi-line phone system, Promas, Rent Manager, Onesite/Real Page, Pass Point, Adobe, Publisher

#### **CERTIFICATIONS:**

CAM Certified

Affordable Housing Compliance Training Certificate

#### Terry Crawford

Gainesville, FL 32601 terrycrawfordtmeje\_22s@indeedemail.com +1 813 784 2555

Work Experence

#### **Maintenance Technician**

CARDINA, MANAGEMENT GROUP - valdista, GA December 2011 to March 2024

Performed pool maintenance, installation of HVAC, maintenance on HVAC, removed refrigerant and pressurized lines for pressure checks and leaks, replaced fan capacitors and coils, leaking shredder valves, check refrigerant levels and pressure using gauges, quarterly PMs, change and repaired garbage disposal, washers, dryers, refrigerator, and microwave, changed out timers in stoves, poured concrete, installed and patched Sheetrock and performed turn duties. Student housing, Unclogging of tubs and sinks and toilet.

#### IT Maintenance

Google - Atlanta GA September 2019 to November 2021

Performed maintenance on robotics, automated assembly lines, conveyors, robotic cranes, welding, routing sensors for robotic forklift and toe robots, use laptop to access robot control panel and radio wave receiver, download inventory into robots for picking and pulling orders, building maintenance, and housekeeping.

#### Maintenance Technician

Pratt Industries - Ocala, FL September 2018 to October 2019

Performed maintenance on vacuum system, production machinery, three phase 480, building and lighting maintenance, HVAC maintenance, light welding, conveyors, photo cells and sensors, forklift maintenance, plumbing and electrical, all around housekeeping.

#### **Maintenance Supervisor**

Hampton by Hilton - Ocala, FL April 2015 to August 2018

Assigned daily tasks to personal, discuss spending budget with management, performed quality che of teams work, ptac maintenance, plumbing, electrical, pool, door locks, Sheetrock repair and installat flooring, and housekeeping duties. Unclogging of tubs and sinks and toilet.

Education

#### 3yrs. Of college in Communications

Fayetteville State University - Fayetteville, NC

Warch 1984 to February 198

#### SKIS

- · Robotics
- · Troubleshooting
- · Welding
- · Schematics
- · Pool Maintenance
- · Handyman
- · Sensors
- Mechanical Knowledge
- Manufacturing
- · Equipment Repair
- · Assembly
- Carpentry
- · Hydraulics
- · Drywall
- · Plumbing
- Electrical Experience
- · Blueprint Reading
- · Fabrication
- · Quality Assurance
- Landscape Maintenance
- · Industrial Maintenance
- · Hotel experience
- Mechanic experience
- · Packaging

#### Certifications and Licenses

EPA Refrigeration Certification
EPA Universal Certification
EPA Type III

**Forklift Certification** 



1900 SE. 4<sup>th</sup> St., Gainesville, FL 32641 Telephone (352) 872-5500 ~ Fax (352) 872-5501 www.gainesvillehousingauthority.org

## CHIEF EXECUTIVE OFFICER PAMELA E. DAVIS

September 8, 2022

Ed Jennings, Jr. Ironwood Associates, LTD 1330 NE 39<sup>th</sup> Ave, Gainesville, Florida 32609

RE: Eden Park, Gainesville Florida

Dear Mr. Jennings,

I am proud to announce that Gainesville Housing Authority (GHA) have reviewed your proposal for Eden Park has been determined that it meets the preliminary requirements as set forth in RFP 2022-03 Project Based Vouchers. Eden Park is eligible for GHA to contract up to 26 project base vouchers should all other HUD requirements are met.

Please note the definition and requirement of an In-place Families [24 CFR 983.251(b)]:

An eligible family resident in a proposed PBV contract unit on the date the proposal is selected by the PHA is considered an "in-place family." These families are afforded protection from displacement under the PBCV rule. If a unit to be placed under contract (either an existing or a unit requiring rehabilitation) is occupied by an eligible family on the date the proposal is selected, the in-place family must be placed on the PHA's waiting list. Once the family's continued eligibility is determined, the PHA may deny assistance to an in-place family for the grounds specified in 24 CFR 982.552 and 982.5530, the family must be given an absolute selection preference, and the PHA must refer these families to the project owner for an appropriately sized PBV unit in the project. Admission of eligible in-place families is not subject to income targeting requirements.

This regulatory protection from displacement does not apply to families that are not eligible to participate in the program on the proposal selection date.

Gainesville Housing Authority determined the rent reasonableness in compliance with 24 CFR 983.301 and 983.303.



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Gainesville Housing Authority calculated the rent to owner such that it does not exceed the lowest of: (1) an amount set by the PHA that does not exceed \$110% of Fair Market Rent (FMR) minus the PHA's utility allowance; (2) the reasonable rent; (3) the rent requested by the owner. The Recommended initial rent for Eden Park is \$955 for a 2 bedroom and \$1,150 for three bedrooms.

GHA will determine the units to be fully compliant with HQS before executing the HAP contract in accordance with 24 CFR 953.1039b); PIH Notice 2017-13.

GHA will ensure the owner performed a lead-based paint risk assessment as required in CFR 35.715, 35.720, 983.101; PIH Notice 2017-3.

GHA will on Form HUD 522530B for existing projects or HUD 52530A for newly constructed or rehabilitated projects 24 CFR 983.202(a).

GHA conducts turnover, biennial and other inspections in accordance with 24 CFR 983.103 as amended 1/18/2017.

Kasey Tabor, our HCVP Manager, or her designated appointee will be reaching out to you shortly to set up dates and time to perform eligibility on your families in place. If you have more than 25 families that are eligible, we will utilize a lottery system to ensure fairness and equity. Once we have completed the eligibility process and confirm that we have received all the HUD required documents we will send out the inspectors.

We look forward to working with you and appreciate your commitment to provide affordable housing in our community.

Sincerely,

Lanela Mauri

Pamela E. Davis

Chief Executive Officer

# AFFORDABLE HOUSING FUNDING REQUEST — EDEN PARK AT IRONWOOD

City of Gainesville
Affordable Housing Advisory
Committee 02/10/2025

Ironwood Associates, Ltd. Eden Park at Ironwood

## **PROJECT NAME & LOCATION**

Eden Park at Ironwood is a new residential development located at 1330 NE 39th Avenue in Gainesville, Florida 32609. The project features a variety of amenities and is situated in a prime location within the city.

## IRONWOOD ASSOCIATES, LTD.

A for-profit organization with 28 years of experience in local, state, regional, and national development, property management, and government experience. Their mission is to meet the needs of the community in the community.



## PROJECT FUNDING

- Total Project Units-104
- Total Project Costs-\$1,972,000
- Amount of City Funding Requested-\$1,600,000
- What happens to this project if the City does not fund it, or funds it at a level lower than requested?
  - The owner/developer will go to the private market to secure private debt and apply to Alachua County to secure some of their Affordable Housing Funding

Eden Park at Ironwood Renovation Budget							
Use	Amount						
Roof Replacement	\$230,000						
HVAC	\$240,000						
Appliances	\$175,000						
Flooring/Paint/Lighting	\$125,000						
Water Heaters	\$27,000						
Kitchen-Cabinets/Counter Tops	\$100,000						
Bathroom/Plumbing/Cabinetry	\$275,000						
Labor Costs Not Included	\$750,000						
Landscaping	\$50,000						
Parking Lot Striping	\$25,000						
Total	\$1,997,000						
Source	Amount						
Owner Pre-Paid	\$60,000						
Owner Capital Reserve	\$195,000						
Owner Cash	\$142,000						
City Funding	\$1,600,000						
 Total	\$1,997,000						

## PROJECT TYPE

## Project Type

Rental, multi-family, construction (demo/rehabilitation) project

## Site Size

10-acre site

## **Building Type**

Mid-rise, 2 stories

## Location

Eden Park at Ironwood

## **UNIT TYPES**

## • 2-Bedroom/ 2 Baths Units

The project has 40 units with 2 bedrooms each. These units provide ample living space and accommodate single parent families or seniors that may require a live-in attendant who require an extra room for various purposes.



2BR, 2BA - 951SF - Dining/Kitchen

## • 3-Bedroom/2 Bath Units

The project has 64 units with 3 bedrooms each. These larger units are suitable for 2 adults with children and/or those who need additional space, such as a dedicated home office or guest room.



3BR, 2BA - 1,148SF - Dining/Kitchen

## MAXIMUM RESIDENT INCOME AND RENT LIMITS

Note: The general hold harmless provisions of IRC Section 142(d)(2)(E) mean that projects with at least one building placed in service on or before the end of the 45-day transition period for newly-released limits use whichever limits are greater, the current-year limits or the limits in use the preceding year.

HUD release: 4/2/2024

Effective: 4/1/2024

2024 Income Limits and Rent Limits Florida Housing Finance Corporation

Implement on/before: 5/16/2024

Multifamily Rental Programs and CWHIP Homeownership Program

4/22/2024 add HS Gulf & Levy NOTE: Does not pertain to CDBG-DR, HHRP, HOME, NHTF or SHIP

4/22/2024 add HS Gulf & Levy		NOTE: Does not pertain to CDBG-DR, HHRP, HOME, NHTF or SHIP															
	Percentage	· · · · · · · · · · · · · · · · · · ·										Rent Limit by Number of Bedrooms in Unit					
County (Metro)	Category	1	2	3	4	5	6	7	8	9	10	0	1	2	3	4	5
Alachua County	20%	13,340	15,260	17,160	19,060	20,600	22,120	23,640	25,160	26,684	28,209	333	357	429	495	553	610
(Gainesville HMFA)	25%	16,675	19,075	21,450	23,825	25,750	27,650	29,550	31,450	33,355	35,261	416	446	536	619	691	762
	28%	18,676	21,364	24,024	26,684	28,840	30,968	33,096	35,224	37,358	39,492	466	500	600	694	774	854
	30%	20,010	22,890	25,740	28,590	30,900	33,180	35,460	37,740	40,026	42,313	500	536	643	743	829	915
	33%	22,011	25,179	28,314	31,449	33,990	36,498	39,006	41,514	44,029	46,545	550	589	707	817	912	1,006
	35%	23,345	26,705	30,030	33,355	36,050	38,710	41,370	44,030	46,697	49,365	583	625	750	867	967	1,067
	40%	26,680	30,520	34,320	38,120	41,200	44,240	47,280	50,320	53,368	56,418	667	715	858	991	1,106	1,220
	45%	30,015	34,335	38,610	42,885	46,350	49,770	53,190	56,610	60,039	63,470	750	804	965	1,115	1,244	1,372
	50%	33,350	38,150	42,900	47,650	51,500	55,300	59,100	62,900	66,710	70,522	833	893	1,072	1,239	1,382	1,525
	60%	40,020	45,780	51,480	57,180	61,800	66,360	70,920	75,480	80,052	84,626	1,000	1,072	1,287	1,487	1,659	1,830
	70%	46,690	53,410	60,060	66,710	72,100	77,420	82,740	88,060	93,394	98,731	1,167	1,251	1,501	1,735	1,935	2,135
Median: 96,700	80%	53,360	61,040	68,640	76,240	82,400	88,480	94,560	100,640	106,736	112,835	1,334	1,430	1,716	1,983	2,212	2,440
	120%	80,040	91,560	102,960	114,360	123,600	132,720	141,840	150,960	160,104	169,253	2,001	2,145	2,574	2,974	3,318	3,660
	140%	93,380	106,820	120,120	133,420	144,200	154,840	165,480	176,120	186,788	197,462	2,334	2,502	3,003	3,470	3,871	4,270
HERA Special Limits	25% - HS	16,925	19,350	21,775	24,175	26,125	28,050	30,000	31,925	33,845	35,779	423	453	544	628	701	774
per Section 142(d)(2)(E)	28% - HS	18,956	21,672	24,388	27,076	29,260	31,416	33,600	35,756	37,906	40,072	473	507	609	704	785	866
	30% - HS	20,310	23,220	26,130	29,010	31,350	33,660	36,000	38,310	40,614	42,935	507	544	653	754	841	928
For use by projects that	33% - HS	22,341	25,542	28,743	31,911	34,485	37,026	39,600	42,141	44,675	47,228	558	598	718	829	925	1,021
placed in service at least	35% - HS	23,695	27,090	30,485	33,845	36,575	39,270	42,000	44,695	47,383	50,091	592	634	762	880	981	1,083
one building on or	40% - HS	27,080	30,960	34,840	38,680	41,800	44,880	48,000	51,080	54,152	57,246	677	725	871	1,006	1,122	1,238
before 12/31/2008	45% - HS	30,465	34,830	39,195	43,515	47,025	50,490	54,000	57,465	60,921	64,402	761	816	979	1,131	1,262	1,393
	50% - HS	33,850	38,700	43,550	48,350	52,250	56,100	60,000	63,850	67,690	71,558	846	906	1,088	1,257	1,402	1,548
	60% - HS	40,620	46,440	52,260	58,020	62,700	67,320	72,000	76,620	81,228	85,870	1,015	1,088	1,306	1,509	1,683	1,857

## Rental Income target setasides

- > 42 units at 80% AMI
- 20 Units at 60% AMI
- > 42 Units at 40%AMI

#### NOTE:

The project has been awarded a 25% of units project based unit vouch set-aside for the next 20 years by the Gainesville Housing Authority.

## **MONTHLY RENT LIMITS**



3-bedroom/2-bathroom units

The monthly rent limit for 3-bedroom/2-bathroom units is \$1,329.



2-bedroom/2-bathroom units

The monthly rent limit for 2-bedroom/2-bathroom bathroom units is \$1,149.

## SPECIAL NEEDS



Disabled (not elderly

Eden Park currently has residents in units for individuals with disabilities.



Homeless

The project currently has residents in units that are individuals and families experiencing homelessness.



Veteran

The project currently has residents in units that are military veterans, recognizing their unique housing needs.

While there are no designated set asides, Eden Park currently has residents in these categories and implements a comprehensive approach to addressing the housing needs of various special populations, ensuring that the development caters to the diverse requirements of the community. If this funding is secured, Eden Park will set aside additional very low income units.

## AFFORDABILITY PERIOD AND ENFORCEMENT MECHANISMS

## Rental Unit Affordability Period

The project has an affordability period of 30 years for rental units, with a renewal commitment an additional to 30 years for a total goal of 60 years.

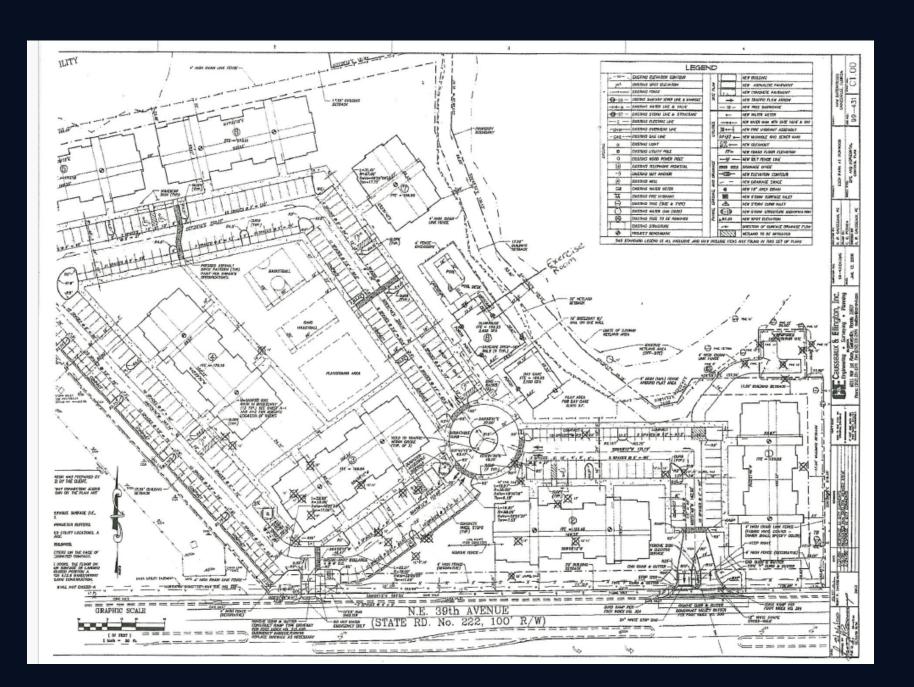
## **Grant Agreement**

The affordability period can be enforced through a grant agreement.

## **Deed Restrictions**

The affordability period can be enforced through deed restrictions.





## PROJECT DESIGN

#### Site Plan

A detailed site plan showing the layout and dimensions of the Eden Park at Ironwood project, including the location of buildings, pathways, and landscaping elements.

## Nearby Amenities and Services that highlight the accessibility and convenience to the development:

## **Employment Centers**

- ❖ Airport Industrial Park (1,000+ employees) − Nordstrom, PFG, FedEx, Florida Food Service.
- ❖ East 39th Avenue (700+ employees) − ACSO Jail, SFC Training Site, Gainesville Airport.
- ❖ South on Waldo Road (700+ employees) UF East Campus, Tacachale, Walmart.
- North Main Street Automobile Row (500+ employees) GRU, all local car dealerships.

## **Pharmacy & Medical Centers**

- ❖ Shands Eastside Clinic Primary & specialty care services.
- ❖ Walgreens/CVS Clinics Walk-in medical services.
- ❖ Dialysis Center Essential healthcare access within 2 miles.

## **Public Transportation & Bus Routes**

- Multiple bus routes connecting to employment centers, schools, and retail hubs.
- Close proximity to main transit corridors for easy access to the city.

## **Shopping & Retail**

- Nearby Grocery Stores Aldi, Walmart, Publix.
- ❖ Retail & Banking Florida Credit Union Shopping Center, CVS, Walgreens.

#### **Other Notable Features**

- Growing Residential & Economic Development Enhancing property values and community appeal.
- Strong Workforce Housing Potential Close to major employment centers.

## **Parks & Community Centers**

- ❖ Ironwood Golf Course Recreational & social activities.
- Citizens Field/MLK/NE Pool Complex Sports, fitness, and community events.

#### **Schools & Educational Institutions**

- ❖ Charter Schools Two newly developed schools next door.
- Public Schools Rawlings Elementary, One Room Schoolhouse, Stephen Foster Elementary

## **ON-SITE AMENITIES**

## Recreational and Fitness Facilities

The project will offer a state-of-the-art gym, an outdoor swimming pool, and a well-equipped basketball/pickle ball court for residents to stay active and healthy. It also provides a sizeable playground for the next generation to enjoy recreational activities.

## Technology and Accessibility Features

The building will be equipped equipped with highspeed internet, smart home automation, and ADA accessible design elements to ensure a comfortable and convenient living experience for all residents.

## Modern and Energy-Efficient Appliances

The apartments will feature a range of modern, energy-efficient systems, including Energy Star-rated refrigerators and dishwashers. Additionally, there will be a new roof system installed to provide protection to the residents from hurricanes and natural disaster while providing lower energy demand. All these features will promote sustainability and cost Park has a pending proposal for installation of Solar Panels - this funding will be used as a catalyst for projects next step towards sustainability. .

## Family-Friendly Conveniences

The project offers a dedicated children's Day Care and play area, a community center for social gatherings, and catering to the needs of families and individuals alike.

## **RESIDENT SERVICES**



**Education and Youth Support** 

Providing after-school programs, tutoring, and academic enrichment activities to support the educational development of youth.



Childcare and Family Support

Offering subsidized childcare services, parenting classes, and family counseling to support the needs of families.



Employment and Financial Services

Assisting residents with job search, career counseling, and financial literacy workshops to promote economic self-sufficiency.



Health and Wellness Programs

Providing access to healthcare services, fitness classes, and mental health resources to improve the overall well-being of residents.

The project aims to address the diverse needs of the community by offering a comprehensive range of resident services to support education, family well-being, employment, and health.